

GREATER RICHMOND GET-TOGETHER

Make the Acquaintance of

The Carley Company

WHOLESALE AND RETAIL
Dealers in

Pianos, Player-Pianos, Organs,
Victor-Victrolas, Records

and
"EVERYTHING MUSICAL."

The Largest Stock of Musical Instru-
ments in the South.

"The House That Made Richmond
Musical."

East Broad Street.

ANDERSON-LEWIS-GRAY CO. INC.
PENNANT BRAND
Merchandise
YOURS FOR
BETTER ACQUAINTANCE
WHOLESALE DRY GOODS AND NOTIONS

AGENTS FOR WALRUS SODA FOUNTAINS FOR THE STATES OF
VIRGINIA AND NORTH CAROLINA
WALRUS QUALITY
UNSURPASSED
Inquiries
Solicited
Catalogue
Sent on
Application
WALRUS MFG. CO.
DECATUR, ILL. U.S.A.
WALRUS SODA FOUNTAINS
GUARANTEED TO GIVE SATISFACTION
POWERS-TAYLOR DRUG CO.

We Invite

You to call and become better ac-
quainted with us and with our line of
high-grade

PIANOS

We are distributors, wholesale and
retail, of
Victors and Victor-Victrolas

A complete line, including all styles
and sizes.

Walter D. Moses & Co.

103 East Broad Street,
Richmond, Va.
Oldest Music House in Virginia and
North Carolina.

A Cordial Welcome is Extended All
Visitors.



H. CLARKE & SONS, Inc.

No. 1207 E. Main St.,

The South's Greatest Mail Order
Wine and Whiskey Merchants.

Thos. N. Kendler,

Cornices,
Skylights
and Metal
Ceilings

407 Brook Avenue,
RICHMOND, VA.

**Dunlop
Flour**

IT'S MADE IN
RICHMOND

The Dunlop Mills,
RICHMOND, VA.



**The American
Advertising
Agency,
Inc.**

Mutual Building, Richmond.
U. S. Savings Bank Bldg., Washington.
Baltimore and Light Streets,
Baltimore.

Advertises Anything
Anywhere



\$4.50 Dozen

**THE E. B. TAYLOR
COMPANY**

1011 East Main Street,
Richmond, Va.

Out-of-Town Visitors!
Come and See Us—We Have Something
for You—Free.



111 South Twelfth Street,
Near the Post Office, Banks, Hotels, and
in the Wholesale District.

Mr. Merchant

Don't leave for home until you have
seen my most complete line of

Suitings

Will make you a suit to your meas-
ure and GUARANTEE it to FIT. All
the popular and most up-to-date pat-
terns and materials.

Ask about my SPECIAL UNDER-
PRICED ITEMS.

B. Arenstein

TAILOR,
700 East Main Street,
Richmond, Va.

**CHARMIAN
CHOCOLATES.**



For chocolate we use thick, rich
chocolate made by our expert.
The centres surprise you with nat-
ural flavors that everybody loves. The
candy is "fork-dipped" and put in in-
dividual (paper) cups. Freshness guar-
anteed. At soda, drug and candy stores
in the pink box from 35c to \$3.00. Each
box is our best. The price depends
entirely on quantity.

Westmoreland Candy Co., Mfgs.,
Richmond, Virginia.

Kitchen Equipment

The most complete line in the
South. Every requirement of the
kitchen for Private Homes, Restau-
rants, Clubs, Institutions. Nothing
too large nor too small.

Store Fixtures—Butchers' Supplies
a specialty. Refrigerators for every
purpose. Witness a demonstration of

Smith's Ideal Combination Range.

B. W. SMITH & CO.

1306 East Main Street,
Richmond, Va.

BETTER ACQUAINTANCE
Leads to

**Mutual
Business
Advantages**

We hope to become better ac-
quainted with the BETTER AC-
QUAINTANCE WEEK visitors.

**BENJ. T. CRUMP
CO., Inc.**

Harness and Saddlery,
1309 E. Main Street, Richmond, Va.

Better Acquaintance
Week Visitors

We wish to call attention to our excel-
lent facilities for handling

Mail Orders

Our stock of Fine Fancy Groceries,
Wines, Liquors, etc., should be of espe-
cial appeal, and we can adequately
handle all order by mail.

**R. L. CHRISTIAN
& CO.**

816-818 East Main Street,
Richmond, Va.

We prepay freight on assorted orders of
\$5.00 or more.

FOR THIRTY FIVE YEARS THE HOUSE OF QUALITY
STRAUS GUNST & CO.
FINE WHISKIES
RICHMOND, VA.



HONEST HOUSE, HONEST GOODS
FOR
HONEST PEOPLE

Greetings

We extend heartiest greetings to the
visiting southern merchants, and hope
that we may have the pleasure of be-
coming

BETTER ACQUAINTED

**W. S. Tanner
Paint Company**

PAINTS AND OILS,
1303 East Main Street,
Richmond, Va.

The Money of the
South
FOR THE
Development of the
South

The Object of the
**Life Insurance
Company of
Virginia**

Visit our handsome new building,
owned and occupied exclusively by
the company, opposite the City Hall
and Capitol. All are welcome.

**Tip Top
Bread**

Topping Them All for
PURITY—QUALITY—QUANTITY.

SHIPPED ANYWHERE—
EVERYWHERE.

Ask Your Wholesale Grocer.

Made by

Nolde Bros. Bakery

Richmond, Va.

BETTER ACQUAINTANCE
WITH

**G. M. Co.'s
Pearl I. C.
Roofing Tin**

will be advantageous to you.

**GORDON METAL
COMPANY**

Fourteenth and Dock Sts.,
Richmond, Va.